

Residential Sales Statistics

Mar-24

Local Association	2024 YTD # Sales	2023 YTD # Sales	23-24 YTD % Change	2024 YTD Avg Price	2023 YTD Avg Price	23-24 YTD % Change	2024 Mar Sales	2023 Mar Sales	23-24 % Change	2024 Mar Avg Price	2023 Mar Avg Price	23-24 % Change
Ann Arbor Area Board of REALTORS®	449	510	-11.96%	\$462,195	\$421,817	9.57%	166	199	-16.58%	\$470,999	\$458,693	2.68%
Antrim Charlevoix Kalkaska Association of REALTORS®	117	89	31.46%	\$457,881	\$431,635	6.08%	44	38	15.79%	\$530,855	\$336,471	57.77%
Battle Creek Area Association of REALTORS®	332	402	-17.41%	\$211,459	\$193,884	9.06%	119	158	-24.68%	\$214,788	\$208,046	3.24%
Bay County REALTOR® Association	225	220	2.27%	\$159,732	\$142,557	12.05%	80	87	-8.05%	\$172,838	\$143,206	20.69%
Branch County Association of REALTORS®	74	62	19.35%	\$223,245	\$219,671	1.63%	32	20	60.00%	\$277,873	\$305,325	-8.99%
Central Michigan Association of REALTORS®	151	190	-20.53%	\$185,491	\$187,136	-0.88%	56	80	-30.00%	\$202,926	\$194,851	4.14%
Clare-Gladwin Board of REALTORS®	98	148	-33.78%	\$142,266	\$153,185	-7.13%	39	56	-30.36%	\$154,393	\$169,939	-9.15%
Detroit Board of REALTORS®	1,225	1,173	4.43%	\$102,029	\$104,739	-2.59%	429	500	-14.20%	\$100,426	\$104,420	-3.82%
Eastern U.P. Board of REALTORS®	89	78	14.10%	\$182,765	\$180,303	1.37%	35	27	29.63%	\$199,957	\$171,807	16.38%
Emmet Association of REALTORS®	114	126	-9.52%	\$590,633	\$595,982	-0.90%	42	57	-26.32%	\$534,440	\$753,382	-29.00%
Genesee County	965	1,082	-10.81%	\$186,702	\$195,762	-4.63%	350	450	-22.22%	\$188,436	\$201,384	-6.43%
Grand Rapids Association of REALTORS®	1,964	2,091	-6.07%	\$373,905	\$343,471	8.86%	778	772	0.78%	\$392,013	\$352,842	11.10%
Greater Kalamazoo Association of REALTORS®	723	693	4.33%	\$285,470	\$270,518	5.53%	296	296	0.00%	\$298,151	\$273,399	9.05%
Greater Lansing Association of REALTORS®	942	1,150	-18.09%	\$248,903	\$216,870	14.77%	362	433	-16.40%	\$260,746	\$223,442	16.70%
Greater Shiawassee Association of REALTORS®	57	85	-32.94%	\$171,105	\$153,294	11.62%	18	37	-51.35%	\$205,517	\$146,398	40.38%
Greater Wayne County	1,844	2,131	-13.47%	\$255,290	\$233,601	9.28%	688	875	-21.37%	\$269,392	\$245,548	9.71%
Grosse Pointe	121	124	-2.42%	\$448,340	\$435,191	3.02%	48	67	-28.36%	\$494,133	\$460,898	7.21%
Hillsdale County Board of REALTORS®	78	77	1.30%	\$216,493	\$187,359	15.55%	25	33	-24.24%	\$194,496	\$208,139	-6.55%
Huron County	79	72	9.72%	\$216,971	\$195,137	11.19%	68	61	11.48%	\$224,944	\$192,940	16.59%
Jackson Area Association of REALTORS®	314	319	-1.57%	\$212,436	\$179,233	18.53%	106	122	-13.11%	\$232,545	\$181,006	28.47%
Lapeer County	144	183	-21.31%	\$324,911	\$281,687	15.34%	54	73	-26.03%	\$323,691	\$330,038	-1.92%
Lenawee County Association of REALTORS®	206	200	3.00%	\$237,667	\$217,745	9.15%	79	76	3.95%	\$243,803	\$228,193	6.84%
Livingston County	321	345	-6.96%	\$414,580	\$387,131	7.09%	120	144	-16.67%	\$437,309	\$393,408	11.16%
Oakland County	2,242	2,356	-4.84%	\$436,884	\$405,135	7.84%	878	946	-7.19%	\$451,011	\$428,046	5.37%
Macomb County	1,553	1,940	-19.95%	\$289,339	\$262,142	10.37%	591	773	-23.54%	\$292,423	\$271,268	7.80%
Mason-Oceana-Manistee Board of REALTORS®	164	180	-8.89%	\$251,302	\$248,983	0.93%	55	65	-15.38%	\$258,934	\$260,207	-0.49%
Midland Board of REALTORS®	147	149	-1.34%	\$258,550	\$223,504	15.68%	50	56	-10.71%	\$266,027	\$240,632	10.55%
Monroe Down River Association of REALTORS®	351	296	18.58%	\$241,271	\$221,349	9.00%	133	122	9.02%	\$231,343	\$236,231	-2.07%
Montcalm County Association of REALTORS	92	130	-29.23%	\$236,999	\$221,518	6.99%	29	63	-53.97%	\$205,708	\$225,968	-8.97%
Northeastern Michigan Board of REALTORS®	93	132	-29.55%	\$197,455	\$170,073	16.10%	39	53	-26.42%	\$205,478	\$184,694	11.25%
Saginaw Board of REALTORS®	441	438	0.68%	\$189,842	\$166,545	13.99%	163	168	-2.98%	\$194,973	\$171,404	13.75%
Sanilac County	63	84	-25.00%	\$226,768	\$189,493	19.67%	22	27	-18.52%	\$208,132	\$181,223	14.85%
Southwestern Michigan Association of REALTORS®	503	522	-3.64%	\$326,126	\$300,973	8.36%	202	236	-14.41%	\$321,752	\$321,346	0.13%
St. Clair County	337	359	-6.13%	\$242,493	\$250,796	-3.31%	135	140	-3.57%	\$250,787	\$263,403	-4.79%
St. Joseph County Association of REALTORS®	136	138	-1.45%	\$248,306	\$215,089	15.44%	48	58	-17.24%	\$287,593	\$234,652	22.56%
Aspire North Association of REALTORS®	473	431	9.74%	\$457,407	\$430,467	6.26%	197	188	4.79%	\$406,030	\$424,173	-4.28%
Tuscola County	65	96	-32.29%	\$155,099	\$184,017	-15.71%	23	33	-30.30%	\$133,974	\$154,661	-13.38%
Upper Peninsula Association of REALTORS® *	425	441	-3.63%	\$196,070	\$173,952	12.71%	159	184	-13.59%	\$200,875	\$196,182	2.39%
Water Wonderland Board of REALTORS®	348	368	-5.43%	\$231,777	\$211,519	9.58%	152	172	-11.63%	\$234,484	\$236,098	-0.68%
West Central Association of REALTORS®	232	161	44.10%	\$220,996	\$136,472	61.94%	76	85	-10.59%	\$205,474	\$196,745	4.44%
West Michigan Lakeshore Association of REALTORS®	996	965	3.21%	\$322,949	\$325,665	-0.83%	412	389	5.91%	\$343,181	\$327,875	4.67%
<b>TOTALS</b>	<b>19,293</b>	<b>20,736</b>	<b>-6.96%</b>	<b>\$269,271</b>	<b>\$250,380</b>	<b>7.54%</b>	<b>7,398</b>	<b>8,419</b>	<b>-12.13%</b>	<b>\$276,167</b>	<b>\$264,356</b>	<b>4.47%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula